



DEPARTMENT OF BUSINESS AND INDUSTRY
REAL ESTATE DIVISION

www.red.state.nv.us

**NOTICE & AGENDA OF PUBLIC MEETING
OF THE
NEVADA REAL ESTATE COMMISSION**

JULY 16-18, 2013

The Nevada Real Estate Commission will conduct a meeting beginning **TUESDAY, JULY 16, 2013, beginning at 8:30 a.m. and each day thereafter at 8:30 a.m. through THURSDAY, JULY 18, 2013, or until the Commission concludes its business at the following locations:**

COMMISSIONERS WILL BE IN LAS VEGAS

JULY 16, 2013

Grant Sawyer Building
555 East Washington Avenue
Room 4401
Las Vegas, Nevada 89101

VIDEO CONFERENCE TO:

The Legislative Building
401 South Carson Street
Room 3137
Carson City, Nevada 89701

JULY 17, 2013

Grant Sawyer Building
555 East Washington Avenue
Room 4401
Las Vegas, Nevada 89101

VIDEO CONFERENCE TO:

The Legislative Building
401 South Carson Street
Room 3137
Carson City, Nevada 89701

JULY 18, 2013

Grant Sawyer Building
Gaming Control Board
555 East Washington Ave.
Room 2450
Las Vegas, Nevada 89101

VIDEO CONFERENCE TO:

Gaming Control Board
1919 College Parkway
Carson City, Nevada 89706

STACKED AGENDA: Below is an agenda of all items scheduled to be considered. Unless otherwise stated, items may be taken out of the order presented on the agenda by the discretion of the President. Items may also be combined for consideration or pulled or removed from the agenda at any time. Persons who have business before the Commission are solely responsible to see that they are present when their business is conducted. Public Comment may be limited to three minutes per person at the discretion of the President. The Commission may only take action on those items denoted as potential action items.

NOTICE: Reasonable efforts will be made to assist and accommodate physically handicapped persons desiring to attend the meeting. Please call Joanne Gierer at (702) 486-4036, so arrangements may be conveniently made.

NOTICE: Prior to the commencement and conclusion of a contested case or a quasi judicial proceeding that may affect the due process rights of an individual the board may refuse to consider public comment. See NRS 233B.126.

1. COMMISSION/DIVISION BUSINESS

- A) Introduction of Commissioners in Attendance.
- B) Introduction of Division Staff in Attendance.

2. PUBLIC COMMENTS

MEMBERS OF THE PUBLIC ARE ENCOURAGED TO ADDRESS THE COMMISSION REGARDING ANY MATTER. HOWEVER, NO ACTION MAY BE TAKEN ON A MATTER. NO COMMENTS MAY BE MADE REGARDING A MATTER THAT IS OR MAY BE THE SUBJECT OF A FORMAL COMPLAINT BEFORE THE COMMISSION UNTIL AFTER THAT MATTER IS HEARD. COMMENT MAY NOT BE LIMITED BASED ON VIEWPOINT. PERSONS WHO DESIRE TO SUBMIT WRITTEN TESTIMONY SHOULD SUBMIT TEN (10) COPIES TO THE COMMISSION COORDINATOR. ***PUBLIC COMMENT MAY BE LIMITED TO THREE MINUTES PER PERSON AT THE DISCRETION OF THE CHAIRPERSON.***

3. COMMISSION/DIVISION BUSINESS

- A) Discussion regarding Attorney General Case Status Report.
- B) Discussion regarding the Disciplinary Report.
- C) Discussion regarding the Compliance Section's current caseload report, including a summary of recent topics of complaints filed.
- D) Discussion regarding the Administrative Sanction Report.
- E) Discussion regarding Administrator's report on:
 - 1. Personnel, including approved positions in the 2013-2015 biennial budget for Real Estate Administration Budget Account 3823.
 - 2. Licensing statistics for Fiscal Year 2013 ending June 30, 2013.
 - 3. Status of customizations necessary to implement automation of the Division's data system.
- F) For possible action: Discussion and possible action regarding the Division's request to approve, in concept, the proposed funding for the yearly allocation of expenditures for the Education and Research Fund projects for FY 2014.
- G) Discussion regarding Education and Information Officer's report concerning:
 - a. The budgeted and end of FY 2013 actual expenditures of the Education and Research Fund projects, including "What Every Licensee Should Know."
 - b. The Division's classroom offerings of the Division's "Trust Accounting Management and Compliance" continuing education course in Las Vegas and Reno in FY 2013 and recommendation to continue the program in FY 2014.
 - c. The FY 2013 instructor development workshop, an Education and Research Fund project approved by the Commission, offered by the Division in Las Vegas and Reno on June 26th and 27th, respectively.
- H) For possible action: Discussion regarding and possible action for Education Program Officer's report on:
 - 1. Continuing Education Course Audit Report; and
 - 2. Division's solution to the "dual designation" issue for existing courses in order to implement electronic uploading of education rosters to give proper credit for a course with an option for designation credit.
- I) For possible action: Discussion and possible action seeking Commission support for funding of customizations necessary to accommodate direct upload into the Division's data system of post licensing and continuing education in order to facilitate on-line renewal and to monitor mid-term education period requirements of licensees.
- J) Presentation and discussion concerning the Fiscal Year 2014 allocation of expenditures from

the Real Estate Education, Research and Recovery fund, Budget Account 3827 and Budget Account 3826, pursuant to NAC 645.470.

- K) For possible action: Discussion concerning the definition of “rural” in LCB File #R093-10, Section 1, subsection 7, and its application to non-Nevada resident licensees for completion of post-licensing education.
- L) For possible action: Discussion and decision regarding revising the Seller’s Real Property Disclosure Form 547, to update the type of seller.
- M) For possible action: Discussion concerning qualifications of real estate education instructors including possible mandatory training offered by the Division through the annual Instructor Development Workshops.
- N) Regarding issues of water rights as real property or personal property and possible solutions to clarify.
- O) For possible action: Discussion and possible action regarding pre-permit education for property management including possible additional hours of education and expansion of curriculum to include more details on trust account handling and compliance requirements, including but not limited to the review of curriculum for property management pre-licensing education pursuant to NAC 645.800, including possible establishment of a task force to consider and recommend proposed changes to the Commission concerning general requirements for a property management permit.
- P) For possible action: Discussion regarding proposed regulatory changes to NAC 645, including but not limited to R157-08, R003-10 and R071-12.
- Q) For possible action: Discussion and decision regarding 2013 Legislative Bills and Bill Draft requests (“BDR”) that relate to NRS Chapters 645 which may impact the Nevada Real Estate Commission or Real Estate Division including but not limited to:
 - 1. **Assembly Bill 225:** An act relating to business brokers; revising the definition of the term “Business Brokers”; limiting the application of the term to the performance of certain acts; and providing other matters properly relating thereto. (BDR 54-1017)
http://leg.state.nv.us/Session/77th2013/Bills/AB/AB225_EN.pdf
 - 2. **Assembly Bill 334:** An act relating to contractors; exempting certain licensed real estate brokers and salespersons from provisions relating to contractors; requiring certain licensed real estate brokers and salespersons to maintain certain records; and providing other matters properly relating thereto. (BDR 54-921)
http://leg.state.nv.us/Session/77th2013/Bills/AB/AB334_EN.pdf
 - 3. **Senate Bill 402:** An act relating to real estate; revising provisions concerning the late renewal of licenses and permits of certain real estate professional; and providing other matters properly relating thereto. (BDR 54-913)
http://leg.state.nv.us/Session/77th2013/Bills/SB/SB402_EN.pdf
- R) For possible action: Discussion and possible action regarding Respondents petition to reconsider Commission’s Order.
 - 1. **NRED v. JENNIFER LORENZEN**
Case No. RES 12-06-45-415
Effective date of Order: May 8, 2013.
License No.: S.0037195 (REVOKED).
- S) For possible action: Discussion and possible action regarding Respondents petition to reconsider Commission’s Order.
 - 1. **NRED v. JUANCARLO CASTILLO**
Case No. RES 13-10-14-120
Effective date of Order: May 15, 2013.
License No.: S.0167345 (SUSPENDED).
- T) For possible action: Discussion on date, time, place & agenda items for upcoming meetings.
- U) For possible action: Discussion regarding election of officers for FY 14.
- V) Commissioner Comments.

4. DISCIPLINARY ACTION FOR POSSIBLE ACTION

- 1. NRED v. Nancy L. Anderson for possible action**
Case No. RES 12-04-18-316
License Nos. BS.0020897.MGR (Active) and PM.0162642.DES (Active)
- 2. NRED v. Nancy L. Anderson for possible action**
Case No. RES 12-06-15-385
License Nos. BS.0020897.MGR (Active) and PM.0162642.DES (Active)
- 3. NRED v. Nancy L. Anderson for possible action**
Case No. RES 12-10-13-109
License Nos. BS.0020897.MGR (Active) and PM.0162642.DES (Active)
- 4. NRED v. Roger Baldwin for possible action**
Case No. RES 12-07-07-007
License No. S.0044327 (Active)
- 5. NRED v. Robert B. Benz for possible action**
Case No. RES 12-11-04-134
License Nos. B.0020433.CORP (INACTIVE) and PM.0165025.BKR (INACTIVE)
- 6. NRED v. Krystin Marie Bunch for possible action**
Case No. RES 13-08-36-070
License Nos. S.0167549 (INACTIVE) and PM.0164060 (INACTIVE)
- 7. NRED v. Jacqueline Colli for possible action**
Case No. RES 11-08-26-067
License No. BS.0020752 (CLOSED)
- 8. NRED v. Cynthia Duffy for possible action**
Case No. RE S 13-01-24-221
License Nos. B.0063991.LLC (INACTIVE) and PM.0163430.BKR (INACTIVE)
- 9. NRED v. Sarah M. Goldstein for possible action**
Case No. RES 11-03-25-338
License Nos. B.0039746.PTNR (Active) and PM.0139746.BKR (Closed)
- 10. NRED v. Cynthia Hosbrook for possible action**
Case No. RES 13-05-04-313
License No. S.0046407 (INACTIVE)
- 11. NRED v. Robert Hosbrook for possible action**
Case No. RES 13-05-05-314
License No. S.0168696 (Closed)
- 12. NRED v. Konstantino Kouris for possible action**
Case No. RES 12-11-05-135
License No. Unlicensed
- 13. NRED v. Ivy Latimore for possible action**
Case No. RES 12-03-08-273
License No. S.0051455 (Active)

14. **NRED v. Lin (Joanna) Li for possible action**
Case No. RES 13-11-06-154
License No. S.0051920 (INACTIVE)
15. **NRED v. Kirk Niesen for possible action**
Case No. RES 13-02-15-241
License Nos. B.0019066.INDV (Inactive) & PM.0162773.BKR
16. **NRED v. Ima Jean Nikolich for possible action**
Case No. RES 13-07-18-018
License No. BS.0013331 (Closed)
17. **NRED v. Ima Jean Nikolich for possible action**
Case No. RES 13-08-32-066
License No. BS.0013331 (Closed)
18. **NRED v. Lyudmyla Radchenko for possible action**
Case No. RES 12-06-28-398
License No. Unlicensed
19. **NRED v. K. Dee Schander for possible action**
Case No. REN 13-09-03-008
License No. Unlicensed
20. **NRED v. Charles Schmidt for possible action**
Case No. RES 12-01-03-200
License No. Unlicensed
21. **NRED v. William R. Schulte for possible action**
Case No. RES 12-06-30-400
License No. B.0026569.CORP (Expired)
22. **NRED v. Samuel Schwartz for possible action**
Case No. RES 13-08-37-071
License Nos. B.0025708.CORP (Active) & PM.0163993.BKR (Active)
23. **NRED v. Ahmad Sharif-Yazdi for possible action**
Case No. RES 11-05-02-379
License Nos. BS.0001241.LLC (Active) and PM.0163138.BKR (Active)
24. **NRED v. Gordon D.Vician for possible action**
Case No. RES 12-04-19-317
License No. B.0049444.INDV (Active)
25. **NRED v. Gordon D.Vician for possible action**
Case No. RES 13-08-08-042
License No. B.0049444.INDV (Active)
26. **NRED v. Gordon D.Vician for possible action**
Case No. RES 13-08-09-043
License No. B.0049444.INDV (Active)

5. LICENSE DENIAL APPEAL FOR POSSIBLE ACTION

- (1) (Note: Portions of this discussion may be closed in accordance with NRS 241.030.)
 - A. Motion to close session to review the license denial appeal of **DAVID YOUNG, FILE No. S-LDA-13-002** and why applicant should or should not be granted a license.
 - B. Discussion in closed session.
 - C.* Discussion and possible action in open session.

6. EDUCATION FOR POSSIBLE ACTION: Commission may take the following actions:

1. Approve, disapprove any of the following courses for the amount of hours requested or recommended, or any amount they deem appropriate; and
2. Change designation of any of the courses.

CONSENT AGENDA FOR POSSIBLE ACTION

REAL ESTATE PRE-LICENSING EDUCATION AGENDA FOR POSSIBLE ACTION

REQUEST FOR RE-APPROVAL FOR POSSIBLE ACTION

1a. ABC Real Estate School for possible action

Hours	Title	Delivery	Course Number
90	Real Estate Principles, Practices, Procedures, Law & Ethics	Classroom	PL.9000010-RE

1b. ABC Real Estate School for possible action

Hours	Title	Delivery	Course Number
90	Real Estate Principles, Practices, Procedures, Law & Ethics	Correspondence	PL.9000011-RE

1c. ABC Real Estate School for possible action

Hours	Title	Delivery	Course Number
90	Real Estate Principles, Practices, Procedures, Law & Ethics	Internet	PL.9000063-RE

1d. ABC Real Estate School for possible action

Hours	Title	Delivery	Course Number
45	Real Estate Law and Ethics	Internet	PL.4502034-RE

1e. ABC Real Estate School for possible action

Hours	Title	Delivery	Course Number
45	Broker Management	Internet	PL.4551015-RE

1f. ABC Real Estate School for possible action

Hours	Title	Delivery	Course Number
45	Real Estate Appraisal	Correspondence	PL.4552006-RE

1g. ABC Real Estate School for possible action

Hours	Title	Delivery	Course Number
24	Business Broker Permit Course	Internet	PL.2300007-RE

1h. ABC Real Estate School for possible action

Hours	Title	Delivery	Course Number
18	Nevada Real Estate Law	Internet	PL.1800042-RE

2. American School of Real Estate Express for possible action

Hours	Title	Delivery	Course Number
90	Nevada Pre-license Course	Internet	PL.9000055-RE

3a. Americana Real Estate Academy for possible action

Hours	Title	Delivery	Course Number
90	Modern Real Estate Principles, Practice, Law and Nevada Law	Classroom	PL.9000058-RE

3b. Americana Real Estate Academy for possible action

Hours	Title	Delivery	Course Number
90	Modern Real Estate Principles, Practice, Law and Nevada Law	Correspondence	PL.9000059-RE

3c. Americana Real Estate Academy for possible action

Hours	Title	Delivery	Course Number
24	Nevada Property Management Pre-Permit Course	Classroom	PL.2400021-RE

3d. Americana Real Estate Academy for possible action

Hours	Title	Delivery	Course Number
18	Nevada Real Estate Law	Classroom	PL.1800043-RE

3e. Americana Real Estate Academy for possible action

Hours	Title	Delivery	Course Number
18	Nevada Real Estate Law	Correspondence	PL.1800044-RE

4a. Avalon School of Real Estate for possible action

Hours	Title	Delivery	Course Number
90	Avalon Pre-Licensing	Correspondence	PL.9000015-RE

4b. Avalon School of Real Estate for possible action

Hours	Title	Delivery	Course Number
45	Real Estate Law & Ethics	Correspondence	PL.4502005-RE

4c. Avalon School of Real Estate for possible action

Hours	Title	Delivery	Course Number
45	Real Estate Brokerage	Correspondence	PL.4551003-RE

4d. Avalon School of Real Estate for possible action

Hours	Title	Delivery	Course Number
45	Real Estate Appraisal	Correspondence	PL.4552007-RE

4e. Avalon School of Real Estate for possible action

Hours	Title	Delivery	Course Number
18	Real Estate Nevada Law	Correspondence	PL.1800015-RE

5. College of Southern Nevada for possible action

Hours	Title	Delivery	Course Number
45	Real Estate Brokerage RE 201B	Classroom	PL.4551011-RE

6a. Kaplan Professional Schools Nevada for possible action

Hours	Title	Delivery	Course Number
90	Modern Real Estate Principles and Practices	Correspondence	PL.9000066-RE

6b. Kaplan Professional Schools Nevada for possible action

Hours	Title	Delivery	Course Number
45	Fundamentals of Real Estate Appraisal	Correspondence	PL.4552003-RE

6c. Kaplan Professional Schools Nevada for possible action

Hours	Title	Delivery	Course Number
45	Essentials of Real Estate Finance	Correspondence	PL.4553003-RE

6d. Kaplan Professional Schools Nevada for possible action

Hours	Title	Delivery	Course Number
45	Essentials of Real Estate Investment	Correspondence	PL.4555003-RE

6e. Kaplan Professional Schools Nevada for possible action

Hours	Title	Delivery	Course Number
45	The Real Estate Investor's Tax Guide	Correspondence	PL.4556001-RE

6f. Kaplan Professional Schools Nevada for possible action

Hours	Title	Delivery	Course Number
45	Sales & Marketing 101 for Real Estate Professionals	Correspondence	PL.4557001-RE

6g. Kaplan Professional Schools Nevada for possible action

Hours	Title	Delivery	Course Number
45	Sales & Marketing 101 for Real Estate Professionals	Internet	PL.4557002-RE

6h. Kaplan Professional Schools Nevada for possible action

Hours	Title	Delivery	Course Number
18	Nevada Real Estate Practice – Nevada State Supplement	Correspondence	PL.1800046-RE

7a. Key Realty School for possible action

Hours	Title	Delivery	Course Number
90	Real Estate Principles and Law	Classroom	PL.9000022-RE

7b. Key Realty School for possible action

Hours	Title	Delivery	Course Number
90	Real Estate Principles and Law	Correspondence	PL.9000023-RE

7c. Key Realty School for possible action

Hours	Title	Delivery	Course Number
90	Real Estate Principles and Law	Internet	PL.9000024-RE

7d. Key Realty School for possible action

Hours	Title	Delivery	Course Number
45	Real Estate Law	Correspondence	PL.4502011-RE

7e. Key Realty School for possible action

Hours	Title	Delivery	Course Number
45	Real Estate Broker Management	Correspondence	PL.4551004-RE

7f. Key Realty School for possible action

Hours	Title	Delivery	Course Number
45	Real Estate Appraisal	Correspondence	PL.4552002-RE

7g. Key Realty School for possible action

Hours	Title	Delivery	Course Number
45	Real Estate Investment	Correspondence	PL.4555001-RE

7h. Key Realty School for possible action

Hours	Title	Delivery	Course Number
24	Property Management Permit Course	Classroom	PL.2400011-RE

7i. Key Realty School for possible action

Hours	Title	Delivery	Course Number
24	Business Broker Permit Course	Correspondence	PL.2300006-RE

7j. Key Realty School for possible action

Hours	Title	Delivery	Course Number
18	Nevada Real Estate Law	Classroom	PL.1800019-RE

7k. Key Realty School for possible action

Hours	Title	Delivery	Course Number
18	Nevada Real Estate Law	Correspondence	PL.1800020-RE

7l. Key Realty School for possible action

Hours	Title	Delivery	Course Number
18	Nevada Real Estate Law	Internet	PL.1800021-RE

8a. Northern Nevada Real Estate School for possible action

Hours	Title	Delivery	Course Number
90	Pre-License Real Estate	Classroom	PL.9000031-RE

8b. Northern Nevada Real Estate School for possible action

Hours	Title	Delivery	Course Number
90	Pre-License Real Estate	Correspondence	PL.9000032-RE

8c. Northern Nevada Real Estate School for possible action

Hours	Title	Delivery	Course Number
18	Nevada Law	Correspondence	PL.1800026-RE

9. Online Ed.com for possible action

Hours	Title	Delivery	Course Number
90	Nevada Real Estate Practice	Internet	PL.9000052-RE

10. Pioneer School of Real Estate for possible action

Hours	Title	Delivery	Course Number
90	Real Estate Principles & Practice & Law & Ethics Including Nevada Law	Correspondence	PL.9000053-RE

11. Proschools Inc for possible action

Hours	Title	Delivery	Course Number
90	Nevada Real Estate Prelicense	Internet	PL.9000048-RE

12a. Real Estate School of Nevada for possible action

Hours	Title	Delivery	Course Number
90	Real Estate Principles, Practice and Law	Classroom	PL.9000036-RE

12b. Real Estate School of Nevada for possible action

Hours	Title	Delivery	Course Number
90	Real Estate Principles, Practice and Law	Correspondence	PL.9000037-RE

12c. Real Estate School of Nevada for possible action

Hours	Title	Delivery	Course Number
45	Real Estate Nevada Law	Classroom	PL.4502021-RE

12d. Real Estate School of Nevada for possible action

Hours	Title	Delivery	Course Number
45	Real Estate Nevada Law	Correspondence	PL.4502022-RE

12e. Real Estate School of Nevada for possible action

Hours	Title	Delivery	Course Number
18	Nevada License Law, Land Sales and Timeshares	Classroom	PL.1800031-RE

12f. Real Estate School of Nevada for possible action

Hours	Title	Delivery	Course Number
18	Nevada License Law, Land Sales and Timeshares	Correspondence	PL.1800032-RE

13. Truckee Meadows College for possible action

Hours	Title	Delivery	Course Number
24	Property Management: 30 Years in 24 Hours	Classroom	PL.2400020-RE

DISCUSSION AGENDA FOR POSSIBLE ACTION

NEW REAL ESTATE PRE-LICENSING EDUCATION AGENDA FOR POSSIBLE ACTION

NEW REAL ESTATE PRE- LICENSING EDUCATION COURSES FOR POSSIBLE ACTION

14. Avalon School of Real Estate for possible action
 “Real Estate Finance”
Request: 45 Hours Correspondence
15. Avalon School of Real Estate for possible action
 “Real Estate Property Management”
Request: 45 Hours Correspondence
16. Avalon School of Real Estate for possible action
 “Essentials of Real Estate Investment”
Request: 45 Hours Correspondence
17. Avalon School of Real Estate for possible action
 “Real Estate Sales & Marketing 101 for Real Estate Professionals”
Request: 45 Hours Correspondence
18. Avalon School of Real Estate for possible action
 “Real Estate Economics”
Request: 45 Hours Correspondence
19. Real Estate School of Nevada for possible action
 “Real Estate Principles, Practices and Law”
Request: 90 Hours Internet
20. Pioneer School of Real Estate for possible action
 “Property Management 24-Hour Course”
Request: 24 Hours Classroom

NEW REAL ESTATE POST- LICENSING EDUCATION COURSES FOR POSSIBLE ACTION

21. Boardwalk Educational Systems for possible action
 “Post Licensing Training”
Request: 30 Hours Classroom

22. Pioneer School of Real Estate for possible action
 “Post-Licensing Education”
Request: 30 Hours Classroom

NEW REAL ESTATE CONTINUING EDUCATION COURSES FOR POSSIBLE ACTION

23. Nevada Real Estate Division for possible action
 “What Every Licensee Should Know 2014/15”
Request: 3 Hours Law & Legislation Classroom
24. “Three Short Sale Scams”
Request: 3 Hours Ethics Classroom
25. “6 Ways to Disappoint Your Seller”
Request: 3 Hours Agency Classroom
26. Ticor Title Company of Nevada for possible action
 “Arm’s Length Contracts”
Request: 3 Hours Contracts Classroom
27. Steven Kitnick Seminars for possible action
 “Commission Hearings: Case Studies IV”
Request: 3 Hours Broker Management Classroom
28. Steven Kitnick Seminars for possible action
 “Commission Hearings: Case Studies IV”
Request: 3 Hours Ethics Classroom
29. Steven Kitnick Seminars for possible action
 “Contracts for the Real Estate Professional”
Request: 3 Hours Contracts Classroom
30. Steven Kitnick Seminars for possible action
 “Who Can Legally Negotiate Short Sales in Nevada?”
Request: 3 Hours General Classroom
31. Steven Kitnick Seminars for possible action
 “The Residential Purchase Agreement”
Request: 3 Hours Contracts Classroom
32. Steven Kitnick Seminars for possible action
 “The HUD Sales Contract”
Request: 3 Hours Contracts Classroom
33. Greater Las Vegas Association of REALTORS®
 “Short Sales & Foreclosures: What Real Estate Professionals Need to Know”
Request: 6 Hours General Classroom

34.	Greater Las Vegas Association of REALTORS® for possible action “Lease Negotiations Strategies and Their Economic Impact”	Request: 3 Hours	General	Classroom
35.	First Centennial Title for possible action “Contracts and Addendums for Distressed Properties”	Request: 3 Hours	Contracts	Classroom
36.	First Centennial Title for possible action “Ethics and the Law of Real Estate Part One”	Request: 3 Hours	Ethics	Classroom
37.	First Centennial Title for possible action “Ethics and the Law of Real Estate Part Two”	Request: 3 Hours	Ethics	Classroom
38.	First Centennial Title for possible action “Seller Representation and Short Sales”	Request: 3 Hours	Agency	Classroom
39.	First Centennial Title for possible action “Options for Nevada Distressed Homeowners”	Request: 3 Hours	Agency	Classroom
40.	Real Estate School of Nevada for possible action “The Beginning Broker”	Request: 3 Hours	Broker Management	Classroom
41.	Real Estate School of Nevada for possible action “Writing an Acceptable REO Offer”	Request: 3 Hours	Contracts	Classroom
42.	Real Estate School of Nevada for possible action “Short Sale and the Listing Agent”	Request: 3 Hours	General	Classroom
43.	Real Estate School of Nevada for possible action “Property Management and Overview”	Request: 3 Hours	Property Management	Classroom
44.	Real Estate School of Nevada for possible action “Ethics and The Real Estate Agent”	Request: 3 Hours	Ethics	Classroom
45.	Real Estate School of Nevada for possible action “Creating an Internet Presence”	Request: 3 Hours	Personal Development	Classroom

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| 46. | Real Estate School of Nevada for possible action
“Agency Relationships Through Nevada Law” | Request: 3 Hours | Agency | Classroom |
| 47. | Real Estate School of Nevada for possible action
“The Foreclosure Process and REO Properties” | Request: 3 Hours | General | Classroom |
| 48. | The CE Shop, Inc. for possible action
“Agency Responsibilities in Nevada” | Request: 3 Hours | Agency | Internet |
| 49. | “The Fundamentals of Commercial Real Estate” | Request: 3 Hours | General | Internet |
| 50. | The CE Shop, Inc. for possible action
“Anatomy of Commercial Building” | Request: 3 Hours | General | Internet |
| 51. | McKissock, LP for possible action for possible action
“The Ins and Outs of Property Management” | Request: 3 Hours | Property Management | Internet |
| 52. | McKissock, LP for possible action
“Danger in Plain Sight: Understanding Lead Paint for Property Managers” | Request: 3 Hours | Property Management | Internet |
| 53. | McKissock, LP for possible action
“A Property Manager’s War Chest of Tools for Conflict Resolution” | Request: 3 Hours | Property Management | Internet |
| 54. | McKissock, LP for possible action
“A Day in the Life of a Buyer Agent” | Request: 3 Hours | Agency | Internet |
| 55. | McKissock, LP for possible action
“Simple Questions, Big Consequences: How to Avoid Fair Housing Violations as a Property Manager” | Request: 3 Hours | Property Management | Internet |
| 56. | Institute of Real Estate Management for possible action
“Leadership and Human Resource Essentials (HRS 402)” | Request: 14 Hours | General | Classroom |
| 57. | Institute of Real Estate Management for possible action
“Investment Real Estate Financing and Valuation: Part One (ASM 603)” | Request: 14 Hours | General | Classroom |
| 58. | Institute of Real Estate Management for possible action
“Investment Real Estate Financing and Valuation: Part Two (ASM 604)” | Request: 14 Hours | General | Classroom |

59. Institute of Real Estate Management for possible action
“Investment Real Estate Financing and Valuation: Part Three (ASM 605)”
Request: 7 Hours General Classroom
60. New American Funding for possible action
“FHA vs VA vs CONV: The Missing Link in Selling More Homes”
Request: 3 Hours General Classroom
61. New American Funding for possible action
“The Seven Steps in the Mortgage Process: Learn to Spot What Lenders Look For”
Request: 3 Hours General Classroom
62. New American Funding for possible action
“How Credit Reports Affect Your Mortgage: Get Loans Approved and Houses Sold in This Market”
Request: 3 Hours General Classroom
63. Universal Realty, Inc. for possible action
“The Essential Mobile Applications – Documents and Signatures”
Request: 3 Hours General Classroom
64. Universal Realty, Inc. for possible action
“The Digital Agent: Essential Mobile Applications – Cloud Technology”
Request: 3 Hours General Classroom
65. Dague, Jimmy for possible action
“Teaching the Elephant to Dance – Sales and Marketing Techniques that Work”
Request: 3 Hours General Classroom
66. Dague, Jimmy for possible action
“Lipstick on a Pig? Advanced Sales and Marketing”
Request: 4 Hours General Classroom
67. Americana Real Estate Academy for possible action
“The Basics of Property Management Contracts”
Request: 3 Hours Contracts Classroom
68. Americana Real Estate Academy for possible action
“Residential Landlord and Tenant Act NRS – 118A”
Request: 3 Hours Property Management Classroom
69. Nash, Trish for possible action
“The HUD Sales Contract”
Request: 3 Hours Contracts Classroom
70. First American Title’s Eagle U for possible action
“Nevada New Home Sales and the Resale Agent”
Request: 3 Hours Agency Classroom

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| 71. | Myer, Kandas for possible action
“Agency Representation & 1031 Exchange” | | | |
| | Request: | 3 Hours | Agency | Classroom |
| 72. | Nova Home Loans for possible action
“Reverse Mortgages in Real Estate” | | | |
| | Request: | 3 Hours | General | Classroom |
| 73. | “Professionalism is Not Dead...Just Misunderstood” | | | |
| | Request: | 3 Hours | General | Classroom |
| 74. | NAIOP of Northern Nevada (Commercial Real Estate Development Association) for possible action
“Site Feasibility and Market Analysis” | | | |
| | Request: | 8 Hours | General | Classroom |
| 75. | Sterling Education Services, Inc. for possible action
“Commercial & Residential Landlord-Tenant Law” | | | |
| | Request: | 7 Hours | General | Classroom |
| 76. | Fidelity National Financial for possible action
“Closing Real Estate Transactions with a Diverse Customer Base” | | | |
| | Request: | 3 Hours | General | Classroom |
| 77. | Adrienne Atwood, LLC for possible action
“Advertising a True Picture and other Ethical Considerations” | | | |
| | Request: | 3 Hours | Ethics | Classroom |
| 78. | Las Vegas Chapter of the Appraisal Institute for possible action
“Las Vegas Market Symposium 2013” | | | |
| | Request: | 7 Hours | General | Classroom |
| 79. | Schroeder Law Offices PC for possible action
“Appraisers & Realtors Due Diligence & Nevada Water Rights” | | | |
| | Request: | 4 Hours | General | Classroom |
| 80. | Realty One Group for possible action
“The Nevada Legislature 2013 A Report for Licensees” | | | |
| | Request: | 3 Hours | Nevada Law & Legislation | Classroom |
| 81. | Americana Real Estate Academy for possible action
“Legislative Law and How it Affects You” | | | |
| | Request: | 3 Hours | Law & Legislation | Classroom |
| 82. | JC Melvin Seminars, Inc. for possible action
“2013-2014 Legal & Legislative Update” | | | |
| | Request: | 3 Hours | Law & Legislation | Classroom |
| 83. | Greater Las Vegas Association of REALTORS® for possible action
“2013 Nevada Legislative Update” | | | |
| | Request: | 3 Hours | Law & Legislation | Classroom |

84.	Greater Las Vegas Association of REALTORS® for possible action “2013 Nevada Law Update”	Request: 3 Hours	Law & Legislation	Classroom
85.	Key Realty School LLC for possible action “Nevada Legal Update 5”	Request: 3 Hours	Law & Legislation	Classroom
86.	Key Realty School LLC for possible action “Nevada Legal Update 5”	Request: 3 Hours	Law & Legislation	Internet
87.	Adrienne Atwood, LLC for possible action “Nevada Law for Real Estate Professionals – 2013 Session Update”	Request: 3 Hours	Law & Legislation	Classroom
88.	ABC Real Estate School for possible action “Nevada Legislative Update 2013”	Request: 3 Hours	Law & Legislation	Internet
89.	Steven Kitnick Seminars, LLC for possible action “NRS Legislative Update 2013”	Request: 3 Hours	Law & Legislation	Classroom
90.	Ben C. Scheible Seminars for possible action “Nevada Real Estate Law & Regulation Update 2013”	Request: 3 Hours	Law & Legislation	Classroom
91.	Ticor Title Company of Nevada for possible action “2013 Legislative Impact”	Request: 3 Hours	Law & Legislation	Classroom
92.	Universal Realty for possible action “2013 Legislative Update”	Request: 3 Hours	Law & Legislation	Classroom
93.	Reno/Sparks Association of REALTORS® for possible action “The Session of 2013 Law and Legislative Update: How Does It Affect Me?”	Request: 3 Hours	Law & Legislation	Classroom
94.	First Centennial Title for possible action “Law and Legislative Update 2013”	Request: 3 Hours	Law & Legislation	Classroom
95.	Nevada Association of REALTORS® for possible action “2013 NVAR Legislative Update”	Request: 3 Hours	Law & Legislation	Classroom

96. Real Estate Division
“Trust Accounting Management and Compliance”
Request: 3 Hours Property Management Classroom

7. PUBLIC COMMENTS

MEMBERS OF THE PUBLIC ARE ENCOURAGED TO ADDRESS THE COMMISSION REGARDING ANY MATTER. HOWEVER, NO ACTION MAY BE TAKEN ON A MATTER. NO COMMENTS MAY BE MADE REGARDING A MATTER THAT IS OR MAY BE THE SUBJECT OF A FORMAL COMPLAINT BEFORE THE COMMISSION. COMMENT MAY NOT BE LIMITED BASED ON VIEWPOINT. PERSONS WHO DESIRE TO SUBMIT WRITTEN TESTIMONY SHOULD SUBMIT TEN (10) COPIES TO THE COMMISSION COORDINATOR. ***PUBLIC COMMENT MAY BE LIMITED TO THREE MINUTES PER PERSON AT THE DISCRETION OF THE CHAIRPERSON.***

8. ADJOURNMENT

**THIS NOTICE AND AGENDA HAS BEEN POSTED ON OR BEFORE 9:00 A.M. ON THE
THIRD WORKING DAY BEFORE THE MEETING AT THE FOLLOWING LOCATIONS:**

NV Real Estate Division
1179 Fairview Drive, Suite E
Carson City, NV 89701-5453

NV Real Estate Division
2501 E. Sahara Avenue, #102
Las Vegas, NV 89104-4137

NV Association of REALTORS
760 Margrave Drive, Ste. 200
Reno, NV 89510

Sierra Nevada Association of REALTORS
300 South Curry St., #3
Carson City, NV 89703

Elko Board of REALTORS
355 5th Street
Elko, NV 89801

Greater Las Vegas
Association of REALTORS
1750 East Sahara Avenue
Las Vegas, NV 89104

Reno/Sparks Association
of REALTORS
5650 Riggins Court

Nevada State Library
100 Stewart Street
Carson City, NV 89710

Grant Sawyer Building
555 E. Washington Avenue
Las Vegas, NV 89101

Desert Mountain Realty
1060 Avenue F
Ely, NV 89301

Isom Realty & Insurance
P. O. Box 670
420 Third Street
Hawthorne, NV 89415

Century 21/Sonoma Realty
335 West 4th. Street
Winnemucca, NV 89445

Battle Mountain Realty
P. O. Box 1150
142 S. Reese Street
Battle Mountain, NV 89820

Action Realty
3340 S. Highway 60 Ste 201
Pahrump, NV 89048.

State of Nevada
Dept. of Business & Industry
State Real Estate Division
INTERNET PAGE:
<http://www.red.state.nv.us>